

SARI PEKKALA KERR

Wellesley Centers for Women
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EDUCATION

University of Jyväskylä, Finland
Ph.D. in Economics, 2000
Thesis: *Regional convergence and migration in Finland, 1960-95*

FIELDS OF SPECIALIZATION

Applied microeconomics: labor economics, entrepreneurship and innovation, immigration, gender and family, public policy, human capital and education, urban and spatial economics

POSITIONS HELD

2010-current Wellesley Centers for Women, Wellesley College, Senior Research Scientist
2018-current NBER, Research Economist
2014-current Wellesley College, Economics Department, Visiting Lecturer
2015-2017 MIT, Department of Economics, Visiting Lecturer
2011 Helsinki Center for Economic Research, University of Helsinki, Visiting Scholar
2010 Economics Department, University of Helsinki, Lecturer
2009-2010 Keystone Strategy, Antitrust Practice, Econometrician
2005-2009 Charles River Associates, Antitrust & Competition Practice, Associate Principal
2008-2009 Boston University, Department of Economics, Adjunct Professor
2005 MIT Department of Economics, Cambridge, Massachusetts, Visiting Scholar
2002-2005 Government Institute for Economic Research, Helsinki, Finland, Senior Researcher
2003-2004 MIT Department of Economics, Cambridge, Massachusetts, Visiting Post-Doc Scholar
2000-2002 School of Business and Economics, University of Jyväskylä, Post-Doc Researcher
2001 Pellervo Economic Research Institute, Helsinki, Senior Researcher
2001 University of Kent at Canterbury, Economics Department, Visiting Scholar, Lecturer
1998-2000 School of Business and Economics, University of Jyväskylä, Researcher
2000 Boston University, Visiting Scholar
2000 School of Business and Economics, University of Jyväskylä, Lecturer

OTHER PROFESSIONAL ACTIVITIES

2015-current Regional Studies - Regional Science Online Journal, Associate Editor
2014-current Kauffman Foundation State of the Field in Entrepreneurship platform, Editor
2011-current UN Economic and Social Council, Representative, Commission on the Status of Women
2001-current Finnish Economic Papers, Associate Editor
2012-2018 Kauffman Foundation, Entrepreneurship Faculty Mentor for Graduate Students
2005-2010 Finnish Doctoral Program in Economics, Labor Economics, National Coordinator

- 2005-2010 European Regional Science Association, General Secretary
 2002-2005 Finnish Economic Journal, Editor
 2003 43rd European Regional Science Association Congress, Congress Secretary

Referee Service

American Economic Journal: Economic Policy, American Economic Review, American Political Science Review, Asian Academy of Management, British Journal of Industrial Relations, Demography, Economics of Education Review, Education Economics, Environment and Planning, Economica, Economic Journal, Finnish Economic Papers, Industrial Relations, Journal of Business Venturing, Journal of Economic Behavior and Organization, Journal of Economic Geography, Journal of Economic Inequality, Journal of Economic Surveys, Journal of the European Economic Association, Journal of Family Issues, Journal of Finance, Journal of Human Resources, Journal of Income Distribution, Journal of International Business Policy, Journal of Labor Economics, Journal of Labor Research, Journal of Policy Analysis and Management, Journal of Population Economics, Journal of Regional Science, Journal of Urban Economics, Labour Economics, Management Science, Papers in Regional Science, Regional Science and Urban Economics, Regional Studies, Research Policy, Review of Economics and Statistics, Scandinavian Journal of Economics, Scottish Journal of Political Economy, Quarterly Journal of Economics

Memberships

American Economic Association, European Association of Labor Economists, European Economic Association, European Regional Science Association, Society of Labor Economists

HONORS, SCHOLARSHIPS AND GRANTS

- 2019-2021 Russell Sage Foundation, Research grant for study of paid family leave policies
 2018-2021 National Science Foundation, Research grant for study of gender pay gap
 2018-2020 Russell Sage Foundation, Research grant for study of gender pay gap
 2017 Finalist for the Rosabeth Moss Kanter Award for Excellence in Work-Family Research
 2015-2019 National Science Foundation, Research grant for study of immigrant entrepreneurs
 2015-2019 Smith Richardson Foundation, Research grant for study of entrepreneurship
 2015-2019 Kauffman Foundation, Research grant for study of entrepreneurship
 2015 Yrjö Jahnsson Foundation, Research grant for the study of labor market polarization
 2013-2014 NBER Innovation Policy Working Group, Research grant for the study of innovation
 2011-2014 Alfred P. Sloan Foundation, Research grant for the study of high-skilled immigration
 2010-2011 Network for Higher Education and Innovation Research (University of Helsinki, HEINE), Research grant for the study of information and schooling choices
 2010-2011 WCW 35th Anniversary Fund, Research grant for the study of parental leave policy
 2010 Yrjö Jahnsson Foundation, Research grant for the study of juvenile crime
 2005 Yrjö Jahnsson Foundation, Research grant for the study of welfare-to-work (MIT visit)
 2003-2004 Yrjö Jahnsson Fellowship at MIT, 2003–2004
 2001-2004 Academy of Finland, Research grant for post-doctoral studies
 2001 Yrjö Jahnsson Foundation, Research grant for the study of regional labor market adjustment (visit to University of Kent)

- 2000 Yrjö Jahansson Foundation, Research grant for the study of regional unemployment and migration (visit to BU)
- 2000 European Regional Science Association, Epainos prize for the best paper by a young regional scientist
- 2000 Western Regional Science Association, Honorable mention in the Charles M. Tiebout competition

PUBLICATIONS

JOURNAL ARTICLES

- “Global Collaborative Patents.” With W.R. Kerr. *Economic Journal* 128, 2018.
- “Personality Traits of Entrepreneurs: A Review of Recent Literature.” With W.R. Kerr and T. Xu. *Foundations and Trends in Entrepreneurship* 13(3), 2018
- “The Expanding Gender Earnings Gap: Evidence from the LEHD-2000 Census.” With C. Goldin, C. Olivetti, and E. Barth. *American Economic Review: Papers and Proceedings*, Vol. 107, 2017.
- “The Effect of Work First Job Placements on the Distribution of Earnings: An Instrumental Variable Quantile Regression Approach” With D. Autor & S. Houseman. *Journal of Labor Economics* 35, 2017.
- “High-Skilled Migration and Agglomeration.” With W.R. Kerr, C. Ozden and C. Parsons. *Annual Review of Economics* 9: 201-234, 2017.
- “Weathering the Great Recession: Variation in Employment Responses by Establishments and Countries” With E. Barth, J. Davis and R. Freeman. *RSF: The Russell Sage Foundation Journal of the Social Sciences* 3(3), 2017. Also NBER Working Paper 22432.
- “Global Talent Flows.” With W.R. Kerr, C. Ozden and C. Parsons. *Journal of Economic Perspectives* 30(4), 2016.
- “Parental Leave Legislation and Women's Work: A Story of Unequal Opportunities”. *Journal of Policy Analysis and Management*, 35(1), 2016.
- “Entrepreneurship and Urban Growth: An Empirical Assessment with Historical Mines”. with E. Glaeser and W.R. Kerr. *Review of Economics and Statistics*, 97(2), 2015.
- “Skilled Immigration and the Employment Structures of U.S. Firms”. With W.R. Kerr and W. Lincoln. *Journal of Labor Economics*, Vol. 33 (no. S1), 2015.
- “School Tracking and Development of Cognitive Skills”. with T. Pekkarinen and R. Uusitalo. *Journal of Labor Economics*, Vol. 31 (no. 3), 2013.
- “Immigration and Employer Transitions for STEM Workers”. with W.R. Kerr. *American Economic Review: Papers and Proceedings*, Vol. 103, 2013.
- “Intergenerational Income Immobility in Finland: Contrasting Roles for Parental Earnings and Family Income.” with R.E.B. Lucas. *Journal of Population Economics*, Vol. 25, 2012.
- “Economic Impacts of Immigration: A Survey”. with W.R. Kerr. *Finnish Economic Papers*, Vol. 24, 2011.

- “School Tracking and Intergenerational Income Mobility: Evidence from the Finnish Comprehensive School Reform”. with T. Pekkarinen and R. Uusitalo. *Journal of Public Economics*, Vol. 93, 2009.
- “Differences Across Cohorts in Finnish Intergenerational Income Mobility.” with R.E.B. Lucas. *Industrial Relations*, Vol. 46, 2007.
- “Returns to Scale in a Matching Model: Evidence from Disaggregated Panel Data.” with A. Kangasharju and J. Pehkonen. *Applied Economics*, Vol. 37, 2005.
- “Increasing Regional Disparities in the 1990s: The Finnish Experience.” with A. Kangasharju. *Regional Studies*, Vol. 38, 2004.
- “Migration Flows in Finland: Regional Differences in Migration Determinants and Migrant Types.” *International Regional Science Review*, Vol. 26, 2003.
- “Unemployment and Migration: Does Moving Help?” with H. Tervo. *Scandinavian Journal of Economics*, Vol. 104, 2002.
- “Regional Labor Markets in Finland: Adjustment to Total vs. Region-Specific Shocks.” with A. Kangasharju. *Papers in Regional Science*, Vol. 81, 2002.
- “Regional Labor Market Adjustment: Are Positive and Negative Shocks Different?” with A. Kangasharju. *Labour*, Vol. 16, 2002.
- “The Role of Education in Self-Employment Success in Finland.” with A. Kangasharju. *Growth and Change*, Vol. 33, 2002.
- “Migration and Individual Earnings in Finland: A Regional Perspective.” *Regional Studies*, Vol. 31, 2002.
- “Aggregate Economic Fluctuations and Regional Convergence: the Finnish Case, 1988–1995.” *Applied Economics*, Vol. 32, 2000.
- “A Macro-Economic Analysis of Regional Migration in Finland, 1975–1995.” with J. Ritsilä. *Review of Regional Studies*, Vol. 29, 1999.
- “Regional Convergence across the Finnish Provinces and Subregions, 1960–1994.” *Finnish Economic Papers*, Vol. 12, 1999.

SUBMITTED MANUSCRIPTS

- “Immigrant Entrepreneurship in America: Evidence from the Survey of Business Owners 2007 & 2012.” With W.R. Kerr. Revise and resubmit *Research Policy*. NBER Working Paper 24494.
- “Risk Attitudes and Personality Traits of Entrepreneurs vs. Inventors.” With W.R. Kerr and M. Dalton. Revise and resubmit *Proceedings of the National Academy of Sciences*.
- “The Dynamics of Gender Earnings Differentials: Evidence from Establishment Data.” With E. Barth and C. Olivetti. Submitted to *Journal of Human Resources*. NBER Working Paper 23381.
- “House Money and Entrepreneurship.” With W.R. Kerr and R. Nanda. *Journal of Political Economy*. NBER Working Paper 21458.
- “Within and Between Firm Trends in Job Polarization: Role of Globalization and Technology.” With T. Maczulskij and M. Maliranta. *Journal of Economic Geography*. ETLA Working Paper 41, 2016.

“Post-Secondary Education and Information on Labor Market Prospects: A Randomized Field Experiment”. With T. Pekkarinen, M. Sarvimäki and R. Uusitalo. *Labour Economics*. IZA Working Paper 9372.

“The Effect of Rehabilitative Punishments on Juvenile Crime and Labor Market Outcomes”. With K. Huttunen and V. Mälkönen. Submitted to *Labour Economics*. IZA Working Paper 8403.

SELECTED WORKING PAPERS AND RESEARCH REPORTS

“Immigration in the 1990s: Employment, Income Taxes, and Income Transfers.” with K. Hämäläinen, A. Kangasharju and M. Sarvimäki. Ministry of Labor, Research Reports on Employment Policy, 265, 2005.

“Education Expenditures in Finland: The 20th Century and The Future.” with N. Intonen and M-L. Järviö. Discussion Papers 365, Government Institute for Economic Research, 2005.

“Is Little Brother Nothing but Trouble? Educational Attainment, Returns to Schooling and Sibling Structure.” Discussion Papers 302, Government Institute for Economic Research, 2003.

“Migration in a Core-Periphery Model: Analysis of Agglomeration in Regional Growth Centers.” Working paper 216, University of Jyväskylä, School of Business and Economics, 2000.

“Migration and Regional Convergence among the Finnish Subregions, 1975–1995.” with A. Kangasharju. Working Paper 12, Pellervo Economic Research Institute, 1998.

CHAPTERS IN BOOKS

“Immigrant Networking and Collaboration: Survey Evidence from CIC.” In Ganguli, I., Kahn, S., and MacGarvie, M. (Eds.) *The Roles of Immigrants and Foreign Students in U.S. Science, Innovation, and Entrepreneurship*, University of Chicago Press. (With W.R. Kerr), 2019 (forthcoming).

“Immigrant Entrepreneurship.” In Haltiwanger J., Hurst E, Miranda J. and Schoar A. (Eds.) *Measuring Entrepreneurial Businesses: Current Knowledge and Challenges*, NBER Book Series Studies in Income and Wealth. (With W.R. Kerr), 2017.

“Firms and the Economics of Skilled Immigration”. In Kerr W., Lerner J., and Stern S. (Eds.) *Innovation Policy and the Economy*, NBER. (with William R. Kerr and William F. Lincoln). University of Chicago Press, 2015.

“The Economics of Education in Finland – A Historical Perspective”. In Kettunen P. ja Simola H. (Eds.) *The History of Finnish Education* (in Finnish, “Tiedon ja osaamisen Suomi: Kasvatus ja koulutus Suomessa 1960-luvulta 2000-luvulle”), SKS, Helsinki, 2012.

“Education and the Economic and Social Mobility in Finland”. In Kettunen P. ja Simola H. (Eds.) *The History of Finnish Education* (in Finnish, “Tiedon ja osaamisen Suomi: Kasvatus ja koulutus Suomessa 1960-luvulta 2000-luvulle”), SKS, Helsinki, 2012. (with Risto Rinne).

“Aggregate Economic Fluctuations and Regional Convergence.” In Alanen A., Eskelinen H., Monnesland J., Susiluoto I. and Tervo H. (Eds.) *Structures and Prospects of Nordic Regional Economies*, Nordregio, Stockholm, Sweden, 1999.

CASE STUDIES

Harvard Business School Case Study N-817-126 (2017) “CIC: Catalyzing Entrepreneurial Ecosystems (A)” (with William R. Kerr and Alexis Brownell)

Harvard Business School Case Study N-817-127 (2017) “CIC: Catalyzing Entrepreneurial Ecosystems (B)” (with William R. Kerr and Alexis Brownell)

SELECTED POPULAR PRESS ARTICLES AND BLOG POSTINGS

“Immigrant Entrepreneurship in America.” With W.R. Kerr. Vox EU, September 21, 2018.

“The Average Mid-Forties Male College Graduate Earns 55% More than His Female Counterparts.” With E. Barth, C. Goldin, and C. Olivetti. Harvard Business Review, June 12, 2017.

“Gender Discrimination versus Market Competition in India.” With E. Ghani, A. Grover Goswami, and W.R. Kerr. Vox EU, May 6, 2017.

“Global Talent Mobility and Human Capital Agglomeration.” With W.R. Kerr, C. Ozden, and C. Parsons. Vox EU, January 31, 2017.

“Immigrants Play a Disproportionate Role in American Entrepreneurship.” With W.R. Kerr. *Harvard Business Review*, October 3, 2016.

“US Depends on Immigrant Entrepreneurs.” With W.R. Kerr. University of Oxford Law Blog, September 8, 2016.

“Immigrant Entrepreneurship and Employment Growth.” With W.R. Kerr. Vox EU, August 10, 2016.

“Global Teams for Inventive Work.” With W.R. Kerr. Vox EU, December 12, 2015.

“Skilled Immigration and US Jobs: Firm-Level Evidence.” With W.R. Kerr and W. Lincoln. Vox EU, March 16, 2014.

PAPERS PRESENTED AT SELECTED DOMESTIC AND INTERNATIONAL CONFERENCES AND WORKSHOPS

2019 SOLE Meeting, NBER Productivity Seminar

2018 AEA Annual Meeting, NBER, Paris (CEPII),

2017 AEA Annual Meeting, UN CSW (NY), SOLE Meeting, U of Toronto, Harvard GEM, Bentley University

2016 AEA Annual Meeting, SOLE Meeting

2015 AEA Annual Meeting, NBER Summer Institute, IAES Conference, MIT IWER

2014 NBER IPE Conference, SOLE Meeting, NBER CRIW Conference

2013 AEA Annual Meeting, SOLE Meeting, JSBE Research Seminar, WCW Seminar, UCL Crime Conference

2012 Ditchley Foundation Conference, Economics of Entrepreneurship and Innovation Conference (Queens University), EFIC Conference (Kauffman), NBER Summer Institute, APPAM Conference, NBER High Skilled Immigration Workshop, LSE Labor Economics

2011 NBER Summer Institute, EEA Congress, EALE Congress

- 2010 ELE Meeting, SOFI Seminar
- 2009 Economics of Risky Behavior (IZA)
- 2005 SOLE Meeting, ERSA Congress
- 2004 Stanford Institute for Theoretical Economics (SITE), Stanford University; EEA Congress; ERSA Congress; Western Regional Science Association Congress
- 2003 ERSA Congress; North American Regional Science Association International Congress
- 2002 ERSA Congress; European Association of Labor Economics Congress;
- 2001 ERSA Congress
- 2000 Western Regional Science Association Congress; Southern Regional Science Association Congress; ERSA Congress
- 1999 ERSA Congress; Southern Regional Science Association Congress
- 1998 ERSA Congress

TEACHING EXPERIENCE

- 2014-current Wellesley College: Women in the Economy (200-level course) and Labor Economics (300-level course, 2015)
- 2015-2017 MIT: Microeconomic Theory and Public Policy (14.03)
- 2010 University of Helsinki: upper level undergraduate course on Labor Economics
- 2008 Boston University: 300-level course on Labor Economics and Public Policy
- 2005-2010 Finnish Postgraduate Program in Economics: program coordinator, advising and teaching students at the Research Seminar in Labor Economics
- 2001 University of Kent: undergraduate seminar on Intro Microeconomics (2 sections)
- 2000 University of Jyväskylä: graduate level course on Research Methodology and Econometrics

POLICY WORK

- 2017 Expert on High-Skilled Immigration, Swedish Agency for Growth Policy Analysis.
- 2005 Member of the working group for “Gender Equality in Pay”, Finnish Ministry of Social Affairs and Health
- 2005 International expert on economics of immigration, European Union Peer Review in Dublin
- 2003-2005 Policy reports for the Finnish Ministry of Labor on immigration and the labor market
- 2003 Advisor for the Finnish government working group on Finnish immigration policy

IO AND ANTITRUST EXPERIENCE

- 2009-2010 Case work at Keystone Strategy including: Mergers & Acquisitions, and Competition / Antitrust in high-tech industries (online advertising, semiconductors, internet services, software, hardware, and others), pricing and marketing strategies.
- 2005-2009 Case work at CRA’s Labor & Employment Practice, Antitrust & Competition Practice including: Employment Discrimination, Wages & Hours, Antitrust, Mergers & Acquisitions, Monopolization, IP Damages, Collusion and Price Fixing, and regulatory matters. Industries covered e.g. telecommunications and media, tobacco, agricultural and forestry products, consumer products, public procurement, health care, and others.

ACTIVE RESEARCH PROJECTS

“Immigrant Entrepreneurship”. With William Kerr. Funded by the National Science Foundation.

“New Firms and Founders: Entrepreneurship in the United States”. Funded by the Kauffman Foundation and Smith Richardson Foundation.

“Career Dynamics: A Longitudinal Analysis of US Firms and Households”. With Claudia Goldin and Claudia Olivetti. Funded by the National Science Foundation and Russell Sage Foundation.

“Family Leave and Public Policy: Impact on Firms and Workers.” With Kristin Butcher. Funders by Russell Sage Foundation.

“Gender Wage Gap, Careers and Home Production: Evidence from US Firm – Household Panel Data”. With Erling Barth, Claudia Goldin and Claudia Olivetti. Funded by the Norwegian Research Council.

“Ethnic Origin of Cities”. With Edward Glaeser, Ronnie Chatterji and William Kerr.

“Recruiting Women CEOs: Impact on Company Performance.” With Petri Rouvinen, Annu Kotiranta, Anne Kovalainen and Mika Pajarinen.

“The Value of Green Card: Evidence on Immigrant Employment and Earnings.” With Jin Woo Chang, William Kerr and Jagadeesh Sivadasan.

“Within and Between Firm Trends in Job Polarization: Role of Globalization and Technology”. With Mika Maliranta and Terhi Maczulskij. Funded by the Academy of Finland and Yrjö Jahnsson Foundation.

SELECTED MEDIA APPEARANCES / RECENT PRESS COVERAGE

New York Times, CNBC, Wall Street Journal, NBC News, Washington Post, The Atlantic (City Lab), NPR All Tech Considered, Harvard Business Review, The Economist, Forbes, Bloomberg, Times Daily, Fusion, Huffington Post, Business Mirror, Decatur Daily, KCBS Radio, 8e ETAGE, Live Mint, MassLive, Gulf News, PolitiFact, In The Black, Global Risk Insights, Breitbart News, Talouselama (Finland), Real Clear Markets.